



# FSSA Indian Subcontinent Fund

## Fund snapshot

- High-conviction portfolio with bottom-up stock selection
- Aims to provide long-term capital appreciation
- Managed by a team of Asia and Global Emerging Markets specialists with a long track record



**Minimum market cap**  
All cap



**Geographical sector**  
Indian Subcontinent

- The Fund invests primarily in equity securities and equity related securities in Indian subcontinent which may expose to potential changes in tax, political, social and economic environment.
- The Fund invests in emerging markets which may have increased risks than developed markets including liquidity risk, currency risk/control, political and economic uncertainties, high degree of volatility, settlement risk and custody risk.
- Investing in small/mid-capitalisation securities may have lower liquidity and their prices are more volatile to adverse economic developments.
- The Fund's investments may be concentrated in a single country/sector, specific region or small numbers of countries/companies which may have higher volatility or greater loss of capital than more diversified portfolios.
- The Fund may use FDIs for hedging and efficient portfolio management purposes, which may subject the Fund to additional liquidity, valuation, counterparty and over the counter transaction risks.
- It is possible that a part or entire value of your investment could be lost. You should not base your investment decision solely on this document. Please read the offering document including risk factors for details.

Lead portfolio manager	Approx. no. of stocks	Benchmark	Maximum cash	Minimum market cap
Vinay Agarwal	30 - 50	MSCI India Net Index	10%	All cap

Minimum initial investment	US\$1,000	Initial charge	5.0%
Minimum subsequent investment	US\$500	Management fee	1.75% p.a.
Share class	Class I (USD - Acc)	NAV/share	US\$163.73
Inception date	23 August 1999	ISIN code	IE0008369930

Source: First Sentier Investors, as at 31 December 2023. The Fund is a sub fund of Ireland domiciled First Sentier Investors Global Umbrella Fund Plc.

## Why invest in the FSSA Indian Subcontinent Fund?

### 1. Invest in one the largest populations in the world

- India is the second most populated country in the world, with improving demographics and increasing levels of urbanisation
- Suffered multiple headwinds and reforms over the past decade, but this has made the economic framework stronger
- Tap into the growth story with these investment themes:



Aspirational consumer base



Financial inclusion



Improving infrastructure



Undiscounted change

### 2. A differentiated, high-conviction portfolio constructed from the bottom up

- High-conviction portfolio built from the bottom up with a focus on quality management, strong financials and sustainable growth drivers

#### Portfolio characteristics

High conviction (# holdings)	38
Concentrated (top 20 holdings)	71.6%
Cash generative, asset light companies (ROCE#)	31.9%
Profitability (ROE*)	24.8%
P/E ratio (next 24 month) <sup>†</sup>	25.6x

Source: First Sentier Investors, FactSet, MSCI as at 31 December 2023.

# Weighted Average Post-Tax ROCE run excluding values below zero or above 200% (GICS financial companies are excluded).

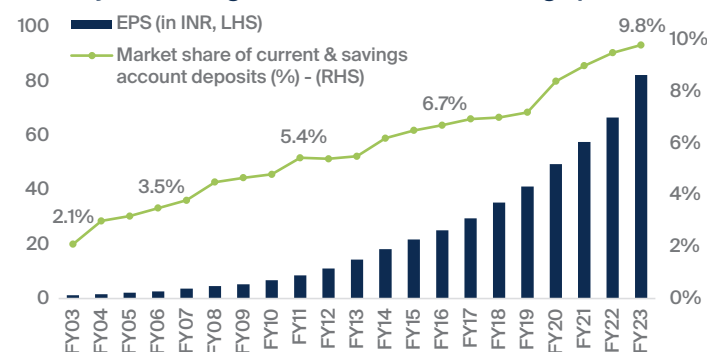
\* Weighted Average Return on Equity run excluding values below zero.

† Weighted Harmonic Average P/E ratio.

### 3. HDFC Bank: India's largest private sector bank

- Over 60% of loans and deposits in India are still controlled by inefficient state-owned banks
- A beneficiary of growing financial inclusion, well-run private banks like HDFC Bank have been gaining market share rapidly and is expected to continue to do so
- Management has a track record of managing risks prudently and maintaining industry-leading Return on Assets (ROAs) across economic cycles and periods of disruption

### Steadily increasing market share and earnings per share



EPS means Earnings Per Share.  
Source: HDFC Bank Annual Reports, Indian Banks Association, Bloomberg, as at 31 May 2023.

### Cumulative performance in USD %

	3 months	YTD	1 year	3 years	5 years	10 years	Since inception
FSSA Indian Subcontinent Fund	12.0	27.3	27.3	43.3	61.4	223.3	1,537.4
MSCI India Net Index	11.9	20.8	20.8	40.4	74.5	157.2	937.0

### Calendar year performance in USD %

	2023	2022	2021	2020	2019
FSSA Indian Subcontinent Fund	27.3	-7.2	21.4	8.8	3.6
MSCI India Net Index	20.8	-8.0	26.2	15.6	7.6

Source: Lipper, Nav-Nav (USD total return, non-dividend distributing), as at 31 December 2023. Since inception: 23 August 1999. FSSA Indian Subcontinent Fund refers to Class I (USD - Acc), the non-dividend distributing share class. Gross of tax benchmark performance is shown before 1 July 2016 and net of tax benchmark performance is shown after the aforementioned date.

## Why FSSA Investment Managers?

FSSA Investment Managers are specialists in Asia and Global Emerging Markets. Operating as an autonomous investment team within First Sentier Investors Group, we are a team of dedicated investment professionals based in Hong Kong, London and Singapore. Established in 1988, we are bottom-up investors with a different perspective, using fundamental research and analysis to construct high-conviction portfolios.



Quality focused



Absolute return mind-set



Benchmark indifference



ESG fully integrated

### Important information

Investment involves risks, past performance is not a guide to future performance. Refer to the offering documents of the respective funds for details, including risk factors. The information contained within this document has been obtained from sources that First Sentier Investors ("FSI") believes to be reliable and accurate at the time of issue but no representation or warranty, expressed or implied, is made as to the fairness, accuracy or completeness of the information. To the extent permitted by law, neither FSI, nor any of its associates, nor any director, officer or employee accepts any liability whatsoever for any loss arising directly or indirectly from any use of this. It does not constitute investment advice and should not be used as the basis of any investment decision, nor should it be treated as a recommendation for any investment. The information in this document may not be edited and/or reproduced in whole or in part without the prior consent of FSI.

This document is issued by First Sentier Investors (Hong Kong) Limited and has not been reviewed by the Securities and Futures Commission in Hong Kong. First Sentier Investors, FSSA Investment Managers, Stewart Investors, Realindex Investments and Igneo Infrastructure Partners are the business names of First Sentier Investors (Hong Kong) Limited.

First Sentier Investors (Hong Kong) Limited is part of the investment management business of First Sentier Investors, which is ultimately owned by Mitsubishi UFJ Financial Group, Inc. ("MUFG"), a global financial group. First Sentier Investors includes a number of entities in different jurisdictions.

To the extent permitted by law, MUFG and its subsidiaries are not responsible for any statement or information contained in this material. Neither MUFG nor any of its subsidiaries guarantee the performance of any investment or entity referred to in this material or the repayment of capital. Any investments referred to are not deposits or other liabilities of MUFG or its subsidiaries, and are subject to investment risk, including loss of income and capital invested.