Worldwide Sustainability Fund





About Stewart Investors

We are an active, long-only equity investment business with stewardship and sustainability at the heart of our investment philosophy and culture since 1988. As a team, the Sustainable Funds Group have been managing explicit sustainability portfolios since 2005.

Investment aim

To achieve long-term capital growth by investing in the shares of high quality companies that are particularly well positioned to benefit from and contribute to sustainable development.

Key facts

FSF1675AU
Strategy: November 2012 Fund: August 2014
Strategy AUD 5.0 billion Fund AUD 0.9 billion
Nick Edgerton
Sustainable Funds Group 14 analysts
40-60 (current 48)
97%
5-10+ years
29%p.a.
All-Cap
MSCI AC World Index
0.60%
0.75%

Investment philosophy

- We are stewards. Our role is to allocate society's capital to productive uses, in accordance with our Hippocratic Oath.
- We are long term. Our time horizon is measured in years, not weeks, and we value companies accordingly.
- We invest only in companies contributing to a more sustainable future. We engage constructively as owners to help companies on their sustainability journeys.
- We invest only in high quality companies. We invest in companies with exceptional cultures, strong franchises and resilient financials.
- We believe capital preservation is important for capital growth. We define risk as the possibility of the permanent loss of client capital.

This philosophy is proven across strategies and business cycles for nearly four decades.



Source: Stewart Investors as at 31 March 2021. Key facts parameters are guidelines only and not hard risk limits. *Total management costs includes the investment management fee. Fee information as at 1 June 2021. It does not include transactional and operational costs. Further details on parameters and costs (including estimated indirect costs) are set out in the Fund's PDS dated 1 June 2020.

The companies we look for: a focus on quality

We have a <u>bottom-up approach</u> and aim to invest only in well-stewarded, high quality companies with sustainability at the heart of all investment considerations. We are active investors. We're all analysts and each of us is charged with identifying good-quality companies to invest in for the long term.

Quality of management

We look for companies with highly competent management, who look after employees, shareholders and society, and operate with integrity and humility.

Sustainability and ESG issues are key considerations when assessing the quality of management, as are the ethical conduct and integrity of stewards.

We believe a company's ability to deliver long-term sustainable returns is correlated with the attributes of its owners. Owners with long histories are also more likely to navigate difficult periods successfully.

Quality of franchise

We are attracted to companies with strong business franchises, often with a trusted and recognised brand, providing socially necessary and useful products and services with a low impact on the environment, and positive health outcomes.

Whilst barriers to entry are important and also companies whose products and services generate long-term mutually beneficial outcomes for customers, employees and other stakeholders.

Quality of financials

Our approach to a company's financial situation is conservative. We have a preference for low net debt, strong predictable cash flows and other signs of financial quality, such as reasonable remuneration and fair taxation practices.

We also assess the quality of accounting and the financial statements themselves, as we're only too aware these can be manipulated.

Sustainable development

Our judgment of quality is heavily influenced by our thinking with regard to the challenges of sustainable development. We recognise and support the need for societies to maintain a sustainable ecological footprint as they develop. Furthermore, we believe that a company's ability to contribute to and benefit from helping societies to achieve this – i.e. its sustainability positioning – is a key indicator of its quality.

What we mean by sustainability

Our process is deeply qualitative, based on fundamental, bottom-up research and analysis of the sustainability positioning of companies. We meet regularly with management teams, conduct site visits, and commission third-party research. Our assessment of company sustainability focuses on:

- 1
- Sustainability positioning of products and services
- 2
- Quality of management and treatment of all stakeholders
- 3
- Operational performance and environmental and social impacts
- 4
- Ability to navigate sustainability headwinds and tailwinds such as changing regulations and consumer trends

Exclusions

We have a detailed <u>exclusions policy</u> explaining the sectors and sorts of companies we will never invest in.

Engagement

We invest time and energy in engaging and encouraging companies to improve their sustainability practices and product offerings. No company is perfect and our goal is to make these high quality companies even better.

Voting

We do not outsource voting decisions or any part of the engagement process; this is a core part of our role.

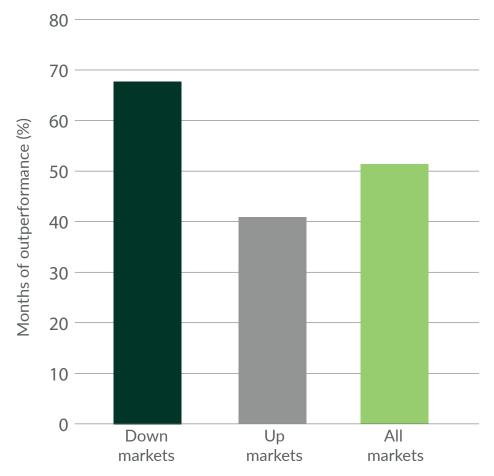
We provide full transparency of company holdings and their investment rationales via an <u>interactive map</u> on our dedicated sustainability <u>microsite</u> including their contribution to the Sustainable Development Goals.



Performance profile - capital protection and growth

Our investment philosophy focuses on delivering strong absolute returns over cycles. This focus means that we define risk as the loss of clients' capital rather than in terms of deviation from any benchmark index. As a result, our performance is likely to lag steeply rising markets, but deliver better results in falling markets. This approach has served clients well over time and over cycles.

Investment style



Past performance is not a reliable indicator of future results. Source: First Sentier Investors and Stewart Investors as at 31 March 2021, net of fees for the Stewart Investors Worldwide Sustainability Fund in AUD. Source for benchmark: FactSet. Index data is net of withholding tax. Outperformance shown versus the MSCI AC World Index. Chart data calculated since inception on 1 August 2014.

For more information

Head of Investment Sales and Key Accounts Chris King +61 4 1398 4600

Key Account Manager - NSWAngela Vincent +61 4 7734 7260
Paul Sleiman +61 4 2251 1231

Business Development Manager - NSW Justin Sultana +61 4 3680 9033

Key Account Manager - VIC/TAS Nicholas Everitt +61 4 9945 4206 Business Development Manager - VIC/TAS Jack Heinz +61 4 3681 0683

Key Account Manager - QLD Quin Smith +61 4 5509 5505

Business Development Manager - QLD Julie Day +61 4 6641 3176

Key Account Manager - WA/SA/NT Nathan Robinson +61 4 0327 2440

Or visit our website at <u>stewartinvestors.com</u> and dedicated sustainability microsite at <u>sfg.stewartinvestors.com</u>

Investment terms

View our list of investment terms to help you understand the terminology within this document.

Important information

This document has been prepared and issued by First Sentier Investors (Australia) IM Limited (ABN 89 114 194 311, AFSL 289017) (FSI AIM). Stewart Investors is a trading name of FSI AIM. FSI AIM forms part of First Sentier Investors, which is ultimately owned by Mitsubishi UFJ Financial Group, Inc. (MUFG), a global financial group.

It is directed at persons who are professional, sophisticated or wholesale clients and has not been prepared for and is not intended for persons who are retail clients. A copy of the Financial Services Guide for FSI AIM is available from First Sentier Investors on its website. This material contains general information only. It is not intended to provide you with financial product advice and does not take into account your objectives, financial situation or needs. Before making an investment decision, you should consider, with a financial adviser, whether this information is appropriate in light of your investment needs, objectives and financial situation.

The product disclosure statement (PDS) and Information Memorandum (IM) for the Stewart Investors Worldwide Sustainability Fund and ARSN 168 564 010 (Fund), issued by The Trust Company (RE Services) Limited (ABN 45 003 278 831, AFSL 235150) (Perpetual), should be considered before deciding whether to acquire or hold units in the Fund. The PDS or IM are available from Stewart Investors which is the trading name for FSI AIM.

MUFG, Perpetual and their respective affiliates do not guarantee the performance of the Fund or the repayment of capital by the Fund. Investments in the Fund are not deposits or other liabilities of MUFG, Perpetual nor their respective affiliates, and investment-type products are subject to investment risk including loss of income and capital invested.

To the extent permitted by law, no liability is accepted by MUFG, FSI AIM, Perpetual nor their respective affiliates for any loss or damage as a result of any reliance on this information. This information is, or is based upon, information that we believe to be accurate and reliable, however neither MUFG, FSI AIM, Perpetual nor their respective affiliates offer any warranty that it contains no factual errors. No part of this material may be reproduced or transmitted in any form or by any means without the prior written consent of FSI AIM.

Total returns shown for the Fund have been calculated using exit prices after taking into account all ongoing fees and assuming reinvestment of distributions. No allowance has been made for taxation. Past performance is no indication of future performance.

Stewart Investors has been certified by RIAA according to the strict operational and disclosure practices required under the Responsible Investment Certification Program. See www.responsibleinvestment.org for details. The Responsible Investment Certification Program does not constitute financial product advice. Neither the Certification Symbol nor RIAA recommends to any person that any financial product is a suitable investment or that returns are guaranteed. Appropriate professional advice should be sought prior to making an investment decision. RIAA does not hold an Australian Financial Services Licence.